

Trader

Responsibilities:

- To assist Trading Manager in developing, executing and periodically reviewing sales and marketing strategies and activities for continuous sales growth, expansion of market share as well as development of new business.
- Establishing channels to increase sales revenue and market share by providing feedback on market trends and demand.
- Improving market share and business quantum.
- Administering effective credit management through proper credit assessment and review on current and potential customers.
- Managing and meeting customer satisfaction by providing good customer service, on-time delivery, quality products and service at competitive prices.
- Providing technical consultancy & solutions to customers in new product applications.
- Maintaining and enhancing long term partnership with customers.
- Responsible in promoting our products through advertisement and promotion activities.

Requirements:

- Degree in Marketing, Food Science & Technology or any other related discipline.
- Excellent in spoken & written English and Bahasa Malaysia.
- Third language communication will be an added advantage.
- Able to work under pressure and deliver results.
- Having marketing experience internationally and locally will be an added advantage.
- Self-motivated, result oriented and highly committed in achieving sales objectives.
- Strong analytical and problem solving skills with a good sense of business profitability and computer literacy.
- Fresh graduates are also encourage to apply.

If you wish to apply this job, please email your latest resume to:
alina@mmvita oils.com.my